

## **CFAES**

## CSA Conference Agenda

## Saturday, November 12

**9-11 a.m.** Farm Tour (optional add-on)

**9 a.m. – Noon** Ft. Wayne Farmers Markets (self guided)

9 a.m. – Noon Vendor Setup

**1-2 p.m.** Registration

**2 p.m.** Welcome and Introduction

2:15-3:15 p.m. How to Build a CSA Sales Funnel,

Corinna Bench and Tricia Phelps

**3:30-4:30 p.m.** USDA SARE Farmers Forum:

Learn About Other Farmers' CSAs

4:30-5:30 p.m. How to Build a CSA Sales Funnel, part II

**5:30-6:00 p.m.** Visit vendors and networking

6:00-7:00 p.m. Dinner

7:00-9:00 p.m. Visit vendors and networking reception







Featured farmer: Corinna Bench Co-founder, Shared Legacy Farm Founder, MyDigitalFarmer.com

Classic Ballroom, Purdue University











## Sunday, November 13

**7:30 a.m.** Breakfast **8-8:10 a.m.** Welcome

8:10-8:55 a.m. Farm Stress Management, Sarah Noggle and Jami Dellifield

9-9:45 a.m. <u>Breakout Sessions</u>

Software Platform for CSAs, Hoosier Young Farmers, Liz Brownlee

Starting a CSA, Valerie Kinsman

**9:45-10 a.m.** Visit vendors and networking

10-10:45 am. <u>Breakout Sessions</u>

Biological Management of Insect Pests and Pathogens, Ben Phillips Season Extension for Specialty Crops, Terri Theisen and Jamie Perry

10:50-11:30 a.m. Breakout Sessions

Successive Planting, Mark Amante

Calculating Your Cost of Production, Eric Richer

**11:30-Noon** Visit vendors and networking

Noon Lunch

**1-1:50 p.m.** USDA Programs to Grow Your CSA, William Fett, USDA

2-2:45 p.m. <u>Breakout Sessions</u>

Introduction for Food Safety Planning, Garrett Ziegler & Mariel Borgman

Worksite CSA Program, Stefanie Stauffer

2:45-3 p.m. Break/vendor time

3-3:45 p.m. <u>Breakout Sessions</u>

Integrated Weed Management, Steve Myers

CSA to Pantry Program, Lance Kraai

**3:50-4:30 p.m.** Producer Panel – What Do You See for the Future of Your CSA?

**4:30 p.m.** Evaluation and Adjourn













The North Central Region-Sustainable Agriculture Research and Education (NCR-SARE) Farmers Forum is a traveling annual event giving farmers, ranchers, researchers, and others the chance to share information about sustainable agriculture practices with a national audience.

These presentations focus on research, demonstration, and education projects that promote profitable practices that are good for the environment and community. The projects highlighted in these presentations and the Farmers Forum are funded by grants from NCR-SARE, a USDA-funded program that supports and promotes sustainable farming and ranching by offering competitive grants and educational opportunities.