



# Manufacturing Services



Manufacturing, Defense, & Technology Small Business Development Center's (M-SBDC's) provide expert counseling assistance to Ohio's small manufacturing businesses, defense, and technology industries. The M-SBDC's serve as the initial point of contact for information, resources, referrals and counseling for small business, defense, and technology industries.

### BUSINESS SERVICES:

- One-on-one counseling
- Group counseling
- Entrepreneurship training
- Workshops and seminars

### MANUFACTURING STRATEGIES:

- Control Systems/Integration
- Process Improvement/Lean
- Inventory Control
- Human Resource Management Training
- Waste Minimization

### QUALITY MANAGEMENT

- ISO 9000 Implementation
- Statistical Process Control
- TQM/Six Sigma

### SERVICES:

- Business Planning
- Information Systems
- Strategic Planning
- Market Development
- Product Development
- International Trade
- Government Procurement
- Financial Analysis

### TECHNOLOGICAL IMPROVEMENT:

- E-Business
- EDI/Communications
- CAD/CAM/CAE
- Automation/Robotics
- Bar-coding
- Pollution Prevention



### DEFENSE TRANSITION:

- Assistance to defense dependent industries, defense installations, and impacted communities.
- Assistance to impacted defense and civilian employees.
- Commercialization of defense products and processes.

### Small Business Innovative Research Grants:

Through the Federal and State Technology (FAST) program, the SBDC of Ohio has formed strategic partnerships with the U.S. Small Business Administration and the Ohio Department of Development's Technology Division to improve the competitive capabilities of small research and development businesses.

Ohio established Team SBIR, a consortium of Ohio's SBIR program staff, MSBDCs, successful SBIR companies, representatives of universities, SBIR service providers and other industrial partners, to meet the commercialization assistance needs of Ohio's technology-based businesses. Particular emphasis is placed on emerging and under-served small firms.

### Team SBIR will strengthen the technological competitiveness of Ohio's small businesses by:

- Developing a comprehensive plan to better assist client companies and attract new clients from broader geographic and technological cross-sections of Ohio.
- Fully utilizing statewide resources in Ohio's SBIR program and MSBDCs to better coordinate and improve the approach to providing SBIR commercialization assistance to clients.
- Expanding Ohio's SBIR outreach programs to integrate key commercialization elements.
- Establishing an SBIR mentor network in which businesses that have been successful in the SBIR program to provide business advice and counseling to Ohio's high-technology small businesses.



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